

Atlas 2.8

Composable Storage Software

Dedicated to Industry Needs

For over a decade, OpenDrives has been powering some of the most demanding workflows in the media and entertainment industry. Our storage solutions have supported broadcast, post-production, and corporate video operations for the most successful companies in the industry, enabling creatives to unlock their full potential and generate differentiated outcomes for our customers. Powered by our flagship **Atlas** software, OpenDrives' solutions have always been highly performant, adaptable, and interoperable with complementary data technologies.

Introducing Atlas 2.8

Our newest version of software, Atlas 2.8, changes up the playing field once again. Too often, storage solutions are monolithic and inflexible, with an all-or-nothing proposition to the customer. Regardless of whether you need all the features and capabilities they

have to offer, you're going to get them, and of course you have no option other than to pay for them all. Content quality, time to market, and controlling operational costs are all critical to profitability.

That's the reason we've designed Atlas 2.8 around the principles of composable software: composability gives us the ability to modularize features sets and packages of capabilities, creating bundles of software that appeal to different types of customers. Some operations are more attentive to costs, while others have a laser focus on deploying the most advanced enterprise capabilities we have to offer.

Quite simply, Atlas 2.8 provides customers with the flexibility of choice. As a software company dedicated to understanding our customers' needs within a consultative partnership, we feel strongly that Atlas 2.8 is a reflection of these customer-centric values.

CALLOUT BOX

Composable software means more than just modularity. By building software that can be packaged and re-packaged in different forms (we call them bundles), we can help our customers be both quicker to market and more operationally agile while simultaneously helping control overhead costs. Our composable software bundles are streamlined and focused on supporting very specific environments and workflows. You get the functionality you need at the price point that works for your organization's budget.

Features and Benefits

Atlas 2.8 now delivers separate bundles of software, with pre-packaged features and capabilities that meet different workflow and business needs. Through a consultative relationship, we strive to understand exactly what your workflows demand, then recommend the bundle most appropriate for your requirements.

Software Bundles

Atlas 2.8 delivers two primary bundles: Atlas Essentials and Atlas Comprehensive. In the near future, we will provide a third midrange bundle between these two, along with the ability to add a la carte functionality for further customization of your storage solution.

Atlas Essentials is our bundle designed with small, localized organizations and satellite offices in mind. These groups need highly performant access to their content, enabling their creatives to generate business outcomes with the same speed and agility as their enterprise counterparts. As an additional benefit, we've partnered with third-party hardware vendors to deliver complementary hardware that brings out the full potential in Atlas Essentials. We're delivering Atlas Essentials and associated hardware through select channel partners.

Atlas Comprehensive is our bundle designed for businesses and enterprises dealing with resource-intensive workflows. These organizations can be highly distributed both in the location of their content as well as the geographic distribution of their creatives, so enterprise capabilities are an absolute must. To tap into the full spectrum of enterprise capabilities, our customers can select from a number of Ultra hardware systems and—in the near future—a variety of fully certified third-party hardware options.

The following table lists the major features found in each bundle:

Atlas Essentials	Atlas Comprehensive
Local filesystem (SMB, NFS)	Everything within the Essentials bundle
Local pools	S3 support
Local users & permissions	Single pane of glass management
Local snapshots	Mount management
Performant pre-fetching & inline caching	Remote pools
Advanced checksums for data integrity	Remote snapshots
Automation (Routines engine)	Containers (pods & recipes)
Email notifications	Enhanced notifications
Diagnostic tools	High availability (active/passive)
Automated installer	Active directory
Analytics	API access

Licensing

Our new licensing model makes it convenient to acquire Atlas 2.8 either on an annual basis or with attractive multi-year contracts. We can help you find the model that works best for your budget. All Atlas bundles are priced on a per-controller basis (except in HA configurations where we do not require an additional license for the standby controller).

Unlimited Capacity

Another way we're trying to disrupt the storage industry is to eliminate "gotcha" pricing when customers want to expand their capacity. We find that upcharging for software when a customer simply wants to grow capacity and accommodate more content is unnecessary. With our new 2024 model, all bundles comes with unlimited capacity per controller, meaning you can add another 500 TB or even 2 PB without additional software fees. Of course, the total amount of capacity that you can add is completely dependent on your hardware, but any scale-up decisions you choose to make will not affect the cost of your Atlas license.

Let's Talk

We've said it before, but it bears repeating: we are consultative in every way possible. Every organization is unique in how they produce, curate, and monetize their content. Let's talk about your workflows and what your organization is trying to achieve. We can ensure that the storage solution we provide meets all your needs now, and positions you for growth and success in the future.