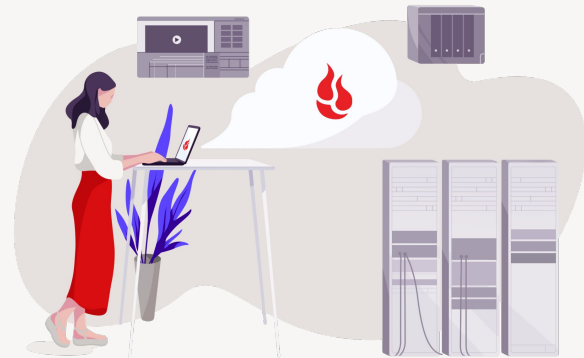# OpenDrives and Backblaze

Deliver a flexible, high-performance hybrid cloud solution, accelerate media workloads into the cloud, and reduce operational costs.

OpenDrives Atlas Core and Backblaze

Atlas Core software is at the center of all OpenDrives' data storage solutions, powering demanding workflows while enabling higher levels of performance. Simplicity, flexibility, and scalability give Atlas Core enhanced utility with reduced architectural complexity.

OpenDrives storage solutions adapt to the changing needs of any business, providing high-value features such as hybrid-cloud storage capabilities via a simple mount management service. Any organization can connect to data on-premises and in the Backblaze B2 storage cloud, managing everything through Atlas Core's single pane of glass. Now, you can take advantage of Backblaze B2 cloud storage to reserve a block of cloud storage at a lower price point from within Atlas Core.

By connecting Backblaze B2 to Atlas Core, customers can archive, retrieve, and protect their valuable assets more simply and securely. For example, B2 Object Lock is a feature that allows customers to make data immutable by preventing a file from being changed or deleted.

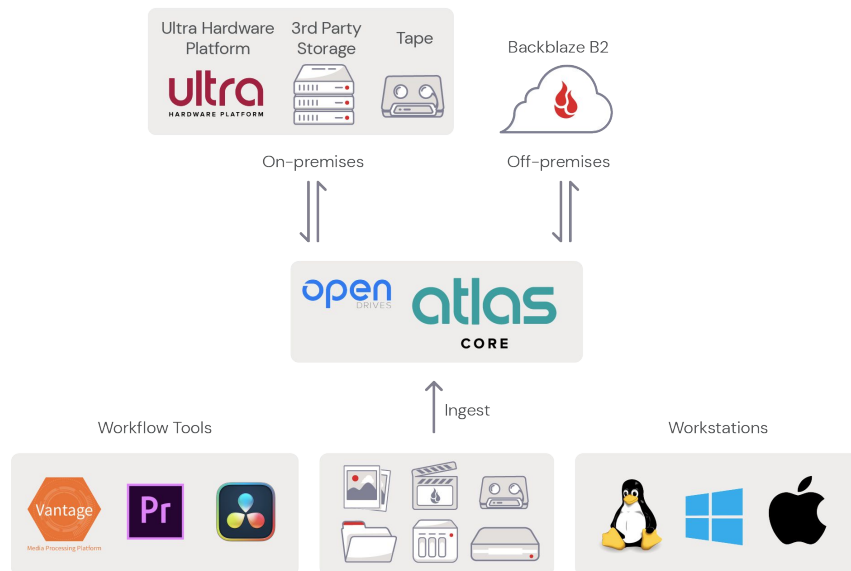## Atlas Core — Uncompromising Performance

Ideal for managing data-intensive, heavy throughput workloads where software automation and powerful features such as multi-layer caching create massive efficiencies in the management of enterprise data, improving your team's productivity.

Key Features

- **Industry Interoperability:** Support for open standards such as S3, SMB, and NFS enable our storage solutions to work seamlessly together and with other products.

- **Ease of Use:** Intuitive look and feel, simplified management in a single pane of glass to reduce learning curves and operational costs. Backblaze B2 manages complexity so customers can focus on what matters. Set up in minutes.

- **Solution Longevity:** Frequent software upgrades that incorporate new features and functions for your storage solution.

- **Active Cloud Archive for Easy Access:** With Backblaze B2, files are instantly accessible—no nearline, offline, or tape delays.

- **Affordable:** Our flexible pricing options eliminate complex tiers, excessive fees, and lock-in.

We Sell OpenDrives and Backblaze

- **Channel Focused:** Developed to meet reseller requirements.
- **Rapid Revenue Recognition:** Capacity-based pricing—no need to wait for storage consumption.
- **Annualize Backblaze SKUs:** One, two, or three-year options.
- **Price Protection:** Discounts and secured pricing through deal registration.
- **Portfolio Expansion:** Feature rich, affordable storage options for your line card.

About OpenDrives

OpenDrives is a global provider of enterprise-grade, hyper-scalable network attached storage (NAS) solutions. Founded in 2011 by media and entertainment post-production professionals, OpenDrives is built for the most demanding workflows, from Hollywood to healthcare, and businesses large and small. OpenDrives delivers the highest performing solutions to match individual performance needs, even for the most robust, complex, and mission-critical projects, on-premises and in the cloud. OpenDrives is headquartered in Los Angeles, CA. To learn more about OpenDrives, visit www.opendrives.com.

Learn More

For additional information, questions, or to find a reseller:

Email: PartnerContact@backblaze.com

Web: Backblaze.com

Blog: backblaze.com/blog

About Backblaze

Backblaze (Nasdaq: BLZE) is a leading specialized cloud provider that makes it astonishingly easy for businesses and consumers to store, use, and protect their data. The company serves more than 500,000 customers in more than 175 countries. It is headquartered in San Mateo, CA, and has data centers in the US and Europe.